



workman  
retail & leisure

# RETAIL & LEISURE PROPERTY MANAGEMENT

# WORKMAN RETAIL & LEISURE IN NUMBERS



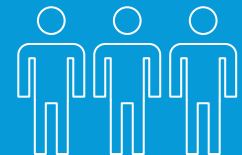
**32 MILLION**  
SQ. FT. PRIME RETAIL SPACE



**98**  
SHOPPING CENTRES



**243**  
RETAIL & LEISURE  
PARKS



**100+**  
RETAIL & LEISURE  
SPECIALISTS



**TREVOR WOODS  
SHOPPING  
CENTRES**  
2023 NO.2 MANAGER



**TREVOR  
WOODS RETAIL  
WAREHOUSING**  
2023 NO.2 MANAGER



# OUR CLIENTS

“

*We have ambitious business plans for our schemes, and Workman are valued partners in making those plans a reality.*

ANDREW HILSTON, MANAGING DIRECTOR, THE ARDENT COMPANIES

”



BLACKROCK®

Federated  
Hermes



sovereign centros



SHAFTESBURY  
CAPITAL



CBRE Investment  
Management

ARDENT



Brookfield

NEW  
RIVER

abrdn





# HELPING CLIENTS DELIVER THEIR BUSINESS PLANS

- ✓ NOI
- ✓ DEBT CONTROL
- ✓ CAR PARKS
- ✓ COMMERCIALISATION
- ✓ LEASING SUPPORT
- ✓ SERVICE CHARGE MANAGEMENT
- ✓ RETAILER KEY ACCOUNT MANAGEMENT
- ✓ RETAIL DELIVERY







# PLACING RETAIL SCHEMES AT THE HEART OF THEIR COMMUNITY

☑ DESTINATION MARKETING

☑ PLACEMAKING

☑ SOCIAL VALUE

☑ ENLIVENMENT

☑ COMMUNITY EVENTS

☑ HEALTH & WELLBEING





# OUR PORTFOLIO

“

*We have partnered with Workman for over a decade, drawing on their expertise to help us enhance income at our resilient retail assets whilst supporting the development of thriving communities.*

Emma Mackenzie, Head of Asset Management & ESG, NewRiver

”



**CRYSTAL PEAKS**  
SHEFFIELD



**ST CHRISTOPHER'S PLACE**  
LONDON



**THE ROYAL EXCHANGE**  
LONDON



**MANCHESTER FORT**  
MANCHESTER



**SILVERBURN**  
GLASGOW



**TOUCHWOOD**  
SOLIHULL



**VANGARDE SHOPPING PARK**  
YORK



**ORCHARD CENTRE**  
DIDCOT



# YOUR WORKMAN RETAIL TEAM



**workman**  
retail & leisure

[workman.co.uk/sectors/retail-and-leisure](http://workman.co.uk/sectors/retail-and-leisure)



**GARETH SOAR**

Partner, London  
Head of Workman  
Retail & Leisure

m. +44 (0)7739 990793

e. [Gareth.soar@workman.co.uk](mailto:Gareth.soar@workman.co.uk)



**COLETTE BERWITZ**

Partner, Manchester

m. +44 (0)7887 752741

e. [colette.berwitz@workman.co.uk](mailto:colette.berwitz@workman.co.uk)



**NICK HILTON**

Partner, Manchester

m. +44 (0)7739 990796

e. [nick.hilton@workman.co.uk](mailto:nick.hilton@workman.co.uk)



**GEORGINA  
GRAZEBROOK**

Partner, Bristol

m. +44 (0)77 6748 7912

e. [Georgina.grazebrook@workman.co.uk](mailto:Georgina.grazebrook@workman.co.uk)



**JAMES TAYLOR**

Partner, Bristol

m. +44 (0)7767 487897

e. [james.taylor@workman.co.uk](mailto:james.taylor@workman.co.uk)



**SASHA ARMSTRONG**

Partner, Glasgow

m. +44 (0)7881 108797

e. [sasha.armstrong@workman.co.uk](mailto:sasha.armstrong@workman.co.uk)



**JIM HALLAN**

Partner, Glasgow

m. +44 (0)7876 681313

e. [jim.hallan@workman.co.uk](mailto:jim.hallan@workman.co.uk)